



8 March 2013

Datascope  
24 Havelock Street  
Port Elizabeth  
6001

Dear Sir/Madam

### IMPLEMENTATION OF DATASCOPE'S WMS AT MAGALIESBERG CITRUS COMPANY

We tried for months to implement a in house barcoded stock system with scanners which interfaces to Syspro. We managed to get some processes going with a smart scanner, but got stuck with software programming, when new processes were added or changed.

We came to a point where we could not spend any more resources on expensive programming, and contacted Syspro for assistance. They referred us to Datascope, and we were very impressed with the standard interfaces of their software to Syspro which did not require any further programming.

After a site visit to one their customers, we came to the conclusion that Datascope's warehouse management system would be the answer to all our problems. We decided to implement their software at our raw material, finished goods and reworked product warehouses. Purchase Order receipting, Job picking for production, Job returns, Job receipting of finished goods and sales order picking for customers were all implemented at the same time. We were the first client of Datascope to implement the 2D Intermec long range scanners which are distributed by them.

The Datascope team performed the project management timeously and efficiently by keeping to deadlines and ensuring that all processes from the labeling of the stock to the going live stock take were all executed according to plan. Even after the going live, Datascope employees remained on site for a period of time to solve any possible queries.

Immediate results could be seen after Datascope's Warehouse Management System was implemented. Stock takes in our reworked product warehouse which previously took up to 3 days, came down to one day and is currently down to 5 hours. Lot numbers of raw materials could also be tracked easily from receiving of our raw materials, throughout our production process to our sold finished goods to our customers. With the scanners, WIP Jobs picking was executed much faster and more accurate, which reduced production mistakes and losses. Stock variances with stock takes have decreased dramatically, and material flow can now be managed effectively with the software.

We can definitely recommend Datascope to any other company who is a warehouse or manufacturing Syspro users. The software is tried and tested, and their system implementations are done by knowledgeable and competent personnel in a professional way.

Kind regards

A handwritten signature in blue ink, appearing to be "S Bisschoff", written over a horizontal line.

S Bisschoff  
Financial Manager

### **Magaliesberg Citrus Company Ltd**

Reg. No. 2005/010546/06

Directors: AF Barnard\*, SJ Bezuidenhout, DJ Fourie, Dr. HF Le Roux, HN Schoeman, WJA van Schalkwyk, NR Wenhold \*Chairman

Private Bag X5094, Brits, 0250, South Africa

Tel: +27 (12) 256 9000 Fax: +27 (12) 256 9004

[www.magaliescitrus.co.za](http://www.magaliescitrus.co.za)