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Dear Reader,

This is a reference letter for Datascope Consulting CC (Company Reg: CK1995/036751) based in Port Elizabeth, South Africa.

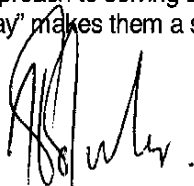
Two years ago, UTi PLC Division embarked on a project to develop an IT system to manage their operations that comprise mainly inbound logistics services to the automotive industry. A couple of companies were invited to respond to an RFP and Datascope Consulting was chosen as the supplier, not least because of the deep automotive industry knowledge they brought with them.

UTi worked very closely with Datascope Consulting during the period of the development and deployment of the Bullet advanced tracking & visibility system. Datascope's involvement in the project included amongst others:

- Business Analysis and detailed functional specifications as per the UTi prescribed methodology.
- Development of the solution over 3 phases using UTi prescribed architecture and technologies.
- Development of integration API's with various external tools.
- Coordination of all testing activities from unit testing through to User Acceptance Testing and deployment of the solution.
- Assisting in compiling training material and performing user training.

One of the qualities of Datascope Consulting that stood out and that the success of the Bullet project can be attributed to is their ability to learn and understand the business operations of the client that they are serving intimately. This enabled them to become more than just a software supplier, but to actually "become" the client that they are working for and in so doing be able to contribute ideas on an operational and process level.

I can attest that Datascope's work is of a high standard and often exceeded our expectations. Their accommodative approach to solving any issues that arose on the project as well as their commitment to "make things work; come what may" makes them a supplier that I can recommend and will use again if I have the opportunity.



15/5/09

Sincerely yours,

Hennie Potgieter – Senior Manager, EIT Contract Logistics & Distribution
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