

DATASCOPE

WMS for



SYSPRO™
Simplifying
your Success



15th April 2008

Agenda

- 1. Brief introduction to Datascope Consulting**
- 2. The market need**
- 3. Our VAR positioning**
- 4. The architecture**
- 5. The product – live demo**
- 6. Future release schedule and value add**
- 7. WMS benefits**
- 8. Customer cases**

1. Brief update on Datascope

- **Healthy year on year growth**
- **High client retention**
- **IT infrastructure upgrade - >R300k (>40 VM's on IBM server)**
- **Major contracts signed with Crown National (R2m), UTI PLC (R2.2m) and various other major clients**
- **Improved marketing (SAPICS, ProScan / Intermecc roadshow, quarterly newsletter, etc.)**
- **High calibre staff employed**
- **SYSPRO presence in East London & Johannesburg**
- **2 x Xmeco SYSPRO implementations last year**
- **Entrenched project methodologies and development methodology audits**
- **YTD achievement of F08 Business Plan**

2. The market need

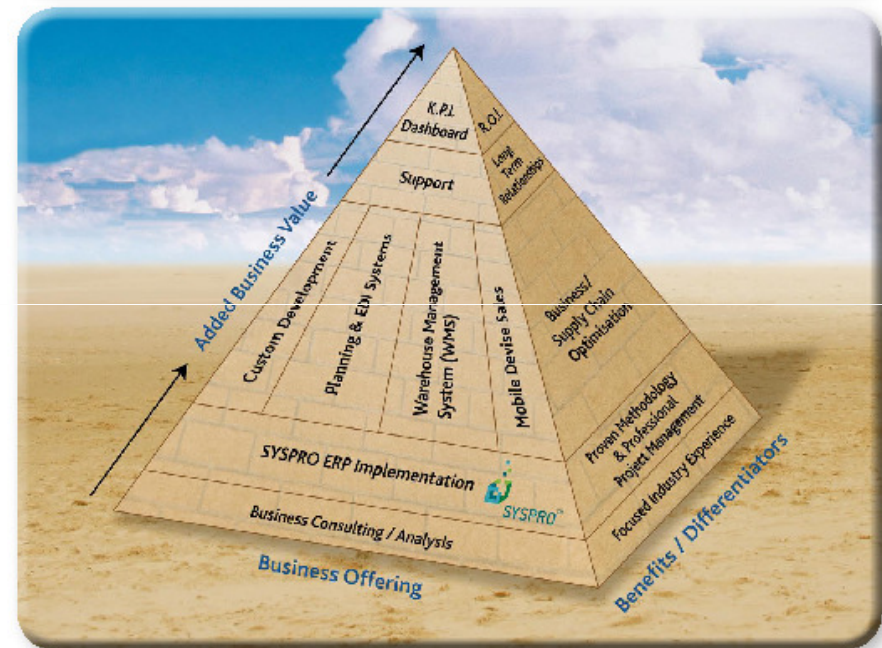
- **Our existing clients are frequently requesting mobile / WMS systems**
- **Over the past 5 years we have developed a number of custom WMS systems mainly for the automotive industry**
- **Current SA consumer spend has created growth in FMCG market**
- **New SYSPRO sales requiring WMS (a deal winner)**
- **Global trend to centralise manufacturing in the far East. Current focus on improve warehouse / distribution supply chains**
- **Increased customer expectation by improved:**
 - **Route to market (customers expects order delivery within guaranteed time), through**
 - **Operation efficiency improvements (WMS optimisation, KPI dashboards, improved inventory turns, etc.), using**
 - **Technology advancements (RFID, 2D bar-coded labels, etc)**
- **SYSPRO provides the awesome core ERP package – companies are now insisting on real-time supply chain stock visibility**
- **SYSPRO backing of the product (Louise Thompson – SYSPRO Product Marketing Director – 011-4611000)**

3. Our business model

In a nutshell – forming strategic business development partnership with clients, specialising in:

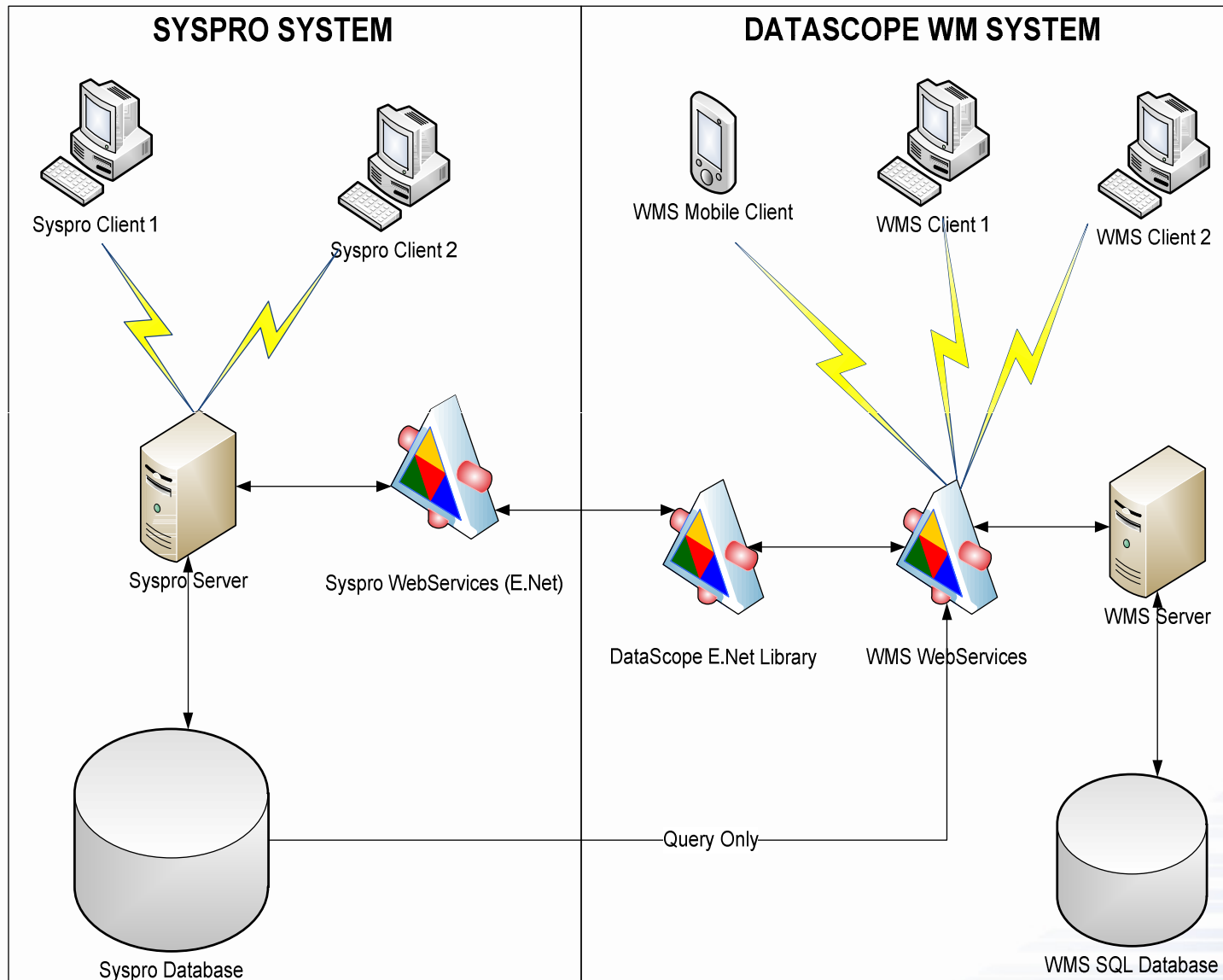
- Supply chain business consulting – logistics experts
- SYSPRO ERP implementation and support
- Standard WMS for SYSPRO (real-time RF scanning solutions)
- Standard EDI & Planning systems
- Custom development as per client requirements
- Mobile device hardware sales
- Client support contracts
- KPI dashboard monitors

F09 BUSINESS MODEL



Building Your Success - The Way It Should Be...

4. The architecture



- **Client server model based on E.net**
- **Software developed in C#.net 2005**
- **UI controls build with Infragistics**
- **E.net wrapper library simplifies calls and error management**

4. The architecture (continued)

- **All transaction calls to SYSPRO use E.net named users**
- **Software has a high level of configurability (using SYSPRO business rules)**
- **SYSPRO remains the key information base (i.e. all standard SYSPRO reporting and queries are not compromised)**
- **Datascope WMS complements SYSPRO by adding a value added layer allowing for business optimisation and ROI**
- **System and application logging**
- **Detailed E.net error trapping to log file**
- **Module and named user based**
- **Weekly builds with port updates**
- **New IBM development infrastructure using VMWare and Visual Source Safe**
- **Intermec hardware strongly suggested**

5. The product – WMS 2.1 (released Nov 07)

Holistically

- **Overview of software lay-out**
- **Overview of scanner**
- **Software configuration**
- **Software security**
- **Tracking ID**
- **Labelling**
- **Different modes of scanning**
- **Desktop access to scanner application**

Modules

- **Purchase receipting**
- **Scanner based put away and bin transfer**
- **Job creating and picking slip printing**
- **Job receipting**
- **Sales order entry and picking**
- **Actual picking of sales order**
- **Check out audit**
- **Stock taking**
- **Factory floor data collection**

Live demo

6. Future release schedule and value add

Version 2.4 (end Aug 08)

- **Queries and reports**
- **KPI's**
- **Complete user documentation**
- **2D bar-code**
- **Security based check out audit**
- **EDI supply chain automation (PO's)**
- **Scanner key activation**
- **Container management**

Version 3 (end 08)

- **EDI supply chain automation (SO's)**
- **Vansales**
- **Next level of route optimisation**
- **WMS layout optimisation rules**
- **Call & collect**

7. Benefits

- **Stock take process and accuracy improvements**
- **Real time integration with SYSPRO using robust scanner technology**
- **Picking optimisation (increased pick rates with decreased errors)**
- **Security at operator level**
- **Stock visibility**
- **Improved process controls**
- **Storage location capacity optimisation**
- **Real time management reports**
- **Turnkey solution**
- **Lot/serial control**
- **WIP controls**
- **Distribution loading and route management**
- **Paperless, wireless, web deployable solution**
- **Accurate forecasting of warehousing resources and demand**
- **Possible headcount reduction**

8. Customer Cases

Manufacturing industry clients

- Eberspacher
- SJM Flex
- Calsonic
- Formex Group
- Acoustics
- Baisch Engineering
- Autopipe
- Behr Group
- Comau
- Hi Tech
- Foxtec-Ikhwezi (EL IDZ)
- UTI PLC

Warehouse system clients

- Prestige Cosmetics
- Crown National
- JCI Outsourced Whses
- Eberspacher
- AECI
- Aerosud
- Air o Thene
- Cinqplast / Cinqpet
- Corning
- Execujet
- Warmup Heating Systems
- Lakato

DATASCOPE
Business Software Optimisation

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Today
July 20, 2006, 8:01 am

Datascope's Vision
Our vision is to be the premium partner of IT supply chain solutions within the automotive, warehousing & distribution industries, generating superior value for our customers through integrated Syspro implementation, business consulting and software development.

Datascope's Mission
Our mission is to capture the automotive, warehousing and distribution industries, through:

- Optimisation of stock management through supply chain integrated solutions;
- Waste reduction through effective IT communication systems throughout the supply chain and the;
- Supply of proven software solutions.
- We will accomplish this by consistently providing

Welcome To Datascope

 Datascope is a progressive and growing company with a true customer loyalty ethos. In addition to providing a leading edge product, every member of the Datascope team will ensure that all business requirements are fulfilled and that our clients continue to grow through value adding supply chain solutions.
 Datascope's strategic objective is to be the premium partner of IT supply chain solutions within the automotive, warehousing & distribution industries, generating superior value for our customers through integrated Syspro implementations, business analysis and consulting and specific software development within our target market supply chain.
 From Enterprise Resources Planning, Advanced Planning and Scheduling right through to Customer Relationship Management and E-Commerce, ask a Datascope Consultant to explain how Syspro can effectively streamline your business.
 Datascope is an accredited Syspro reseller and are professionals at assisting companies enhance their profitability in an evolving supply chain based economy.
 Here at Datascope, we understand that every client has unique business processes and supply chain requirements. We support Syspro's software product range which include accounting, sales, manufacturing, purchasing and inventory, right through to activity based costing, web services, engineering change control, and bar coding modules.
 Looking for a totally integrated supply chain solution? Syspro is a leading enterprise software provider, offering clients a diverse range of solutions to meet a technologically progressive global market. Syspro's enterprise software enables companies in a variety of industries to maximise the planning and management of business processes, ensure customer fulfilment, and ultimately, to improve

Partners



Quick Menu
Syspro
This page covers the Syspro ERP program.
Syspro add on solutions
Datascope's add on software products for Syspro.
Warehousing & distribution solutions
This page covers various warehouse and distribution optimisation programs.
Clockworks
This page covers the Clockworks SILS / Kanban product which Datascope has written for the automotive industry.

Testimonials

Thanking you!

